

## **COMPANY PROFILE**

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We, Southern-Oil-Gas Russia, are a globally renowned dynamic business entity dealing in Production and exportation of petroleum products. Established with the aim to cater to the ever increasing market demands in its arena, we are a committed group of professionals with rich industry experience and the expertise of handling changing market trends. Specializing in Russian Crude Oil, Southern-Oil-Gas Carry refined products from all the refineries in Russia of the Russian Federation and abroad. Working with Rossrezervom. The company guarantees the Southern-Oil-Gas: Fast, stable and timely delivery of petroleum products.

Fuel Quality without compromise: our customers can be sure about the quality of purchased our fuel, because we co-operate only with reliable suppliers and refineries. The quality of fuel sold by us corresponds to the climatic Conditions and current standards of GOST and TU and confirmed by quality certificates provided by the manufacturer. Personal approach to every client, flexible schemes and projects of cooperation. We value long-term partnership for us to care for every client. Ability to work under the bank guarantee.

The presence of a guaranteed resource for most of the refineries in Russia, as well as an agreement with major oil companies, allow us as soon as possible to ensure that the needs of our clients in the petroleum, regardless of their location. Company Southern-Oil-Gas formed in 2009 to build the infrastructure of complex supply military enterprises and public sector. The first time a range of supply includes a large range of building materials and products, but later started to develop a certain specialization, and that integrated supply of petroleum products, including for export. The company currently has contracts with these suppliers and transporters of petroleum products:

- 1) JSC "Gazprom oil".
- 2) "TAIF NC."
- 3) JSC AK "Transnefte product" (pumping).
- 4) Of "southwest of consumer goods" (storing petroleum products).
- 5) Company "Trans oil" (g / d transport).



The company Southern-Oil-Gas growing number of services to its customers. The company develops and delivers products and services in accordance with the requirements of corporate and individual users. The main share of revenue Southern-Oil-Gas build up from business products for medium and large enterprises. Particular attention should be paid to our experts with extensive experience in the industry.

Thus, a systematic and serious approach to the supply of the declared our company provides the best effect, allowing you to succeed and achieve remarkable results in the daily activities of your company. Organization of the conclusion of direct contracts with manufacturers of petroleum products. SERVICES

The company "Southern-Oil-Gas" offers professional assistance of experts in the organization of the conclusion of direct contracts with producers of oil or holding companies within the first 3Days of the volume of petroleum products in Russia and CIS countries. We provide at his own expense direct contracts, as well as payment for services involved with the organization to meet its obligations. The company has extensive experience in the oil market. Among the priorities of the company occupies an important place fast and reliable approach to the organization contracts with prices starting at resursoderzhateley.

Southern-Oil-Gas combines the knowledge gained through our own diversified range of commodities with the strength of our unique marketing capability. We value our background, experience and we're proud of the service and quality we offer to our customer s. We have a diverse range of products, customers and markets, outstanding management and an enviable portfolio of development projects.

Our purpose is to create long-term value through the development and conversion of resources, and the customer and market-focused solutions. We actively manage and build our portfolio of high quality commodities and services. We consistently continue to drive a high performance organization where every individual accepts responsibility and gets rewarded for their performance and efforts. We earn the trust of employees, customers, suppliers by being forthright in our communications. We consistently seek to achieve delivering on our commitments with integrity. Our purpose is to harness natural energy resources for human benefit

We aim to support long-term economic growth, social stability, prosperity and progress in the regions where we operate, as well as caring for the environment and ensuring sustainable use of natural resources. We want to achieve consistent and long-term growth of our business, transforming Southern-Oil-Gas into a leading global energy company. We want to be a reliable supplier of hydrocarbons on the international energy market

We value capability of transparency, Integrity, High Performance and flexibility to achieve superior business results. We cherish and embrace diversity, Win Relationships, Courage and Respect enriched by openness, trust and teamwork. We inspire and deliver positive change in the face of adversity. We create actualization of a superior return to our customers and suppliers where every party can achieve accomplished transactions from our business relationships.

## STRATEGY:

Southern-Oil-Gas is focused on the production, sourcing and marketing of Energy Products and chemical Products. We consider investment opportunities where our participation in the production and supply of commodities provides high performance and stable results. We view our industrial assets as an important feature of our long-term strategy; therefore, we pursue selective strategic alliances and joint ventures with third parties and aim to create value through our quality, integrity and services as a long term strategy.



With our comprehensive view of the customer need, aggressive entry and global marketing strategy, coupled with our ability to push boundaries and create breakthrough, building productive relationships with our partner and our customers, we able to create our own network of petroleum product distribution units, through continuous improvement and safe, reliable services, we can guarantee a productive and profitable partnership with the Refinery

The underlying philosophy of Southern-Oil-Gas's business approach is to utilize our strength and business structure to actualize the commercial potential of assets in markets where we have a comprehensive understanding.

## OIL REFINING:

Southern-Oil-Gas has invested a lot in upgrading the plant for a better and more environmental friendly production. When crude oil is refined, the principal products are petrol, diesel oil, jet fuel and other light petroleum products. We use all available means to achieve these objectives, including further efforts to reduce costs, operating efficiency increases, improvement of product and service quality and application of the latest technologies.

## MANAGEMENT GROUP STRUCTURE:

Our organizational management group structure is designed around Industrial Divisions which generate our customer based product groups. Southern-Oil-Gas has principal business sectors; Commodities, Energy and Petroleum which are supported by finance, development, transportation and logistics, legal and marketing capabilities. These divisions are each comprised of customer based product groups. Each industrial division is responsible for managing the sourcing, marketing, supply chain, logistic and after delivery customer services.

## Our IDs are – Commodities

Petroleum products - Energy & Petroleum – oil and gas production entities; oil and gas refining entities production facilities; enterprises for producing and selling crude oil and gas, as well as oil, gas, and petroleum products; corporate stream of service structures.

Our Customer Product Groups are designed under Industrial Divisions which are The Company carries out geological exploration in Russia and abroad both independently and as part of joint projects with Russian and foreign partners. Focused specifically on customer based products. This Customer Based Product Groups (CPG) is supported by marketing centers through our Industrial Divisions.

(ID).

## PERFORMANCE DATA:

We record our performance against a range of social indicators to assess how we are doing over time and identify areas for improvement. We record our performance also against a range of environmental indicators to assess how we are doing over time and identify areas for improvement.



#### SOUTHERN-OIL-GAS NEWS:

Company Southern-Oil-Gas has agreements with major oil companies Opportunities for large supplies of up to 100 000 tones 14.10.2010.

The company signed a contract with JSC "Transoil" (g / d transport). Great prospects for the future.07.05.2010

The company signed a contract with JSC "southwest of consumer goods" (storing petroleum products). New opportunities 27.12.2010.

The company signed contracts with several companies of NK "Rosneft".

Contracts with a number of enterprises of OAO NK "Rosneft". Now, stability of supply is guaranteed by the state's largest producer. 16.02.10.

The company "Southern-Oil-Gas" has signed a contract for the supply of petroleum products with "Gazpromneft". Now, stability of supply is guaranteed by the state's largest producer.15.06.2010.

Signed a contract with the transportation of AK TRANSNEFTEPRODUCT now it will be possible to optimize the cost of oil through the use of pipeline capacity.27.11.2011.

Continues shipment of fuel oil M-100 for export (Novorossiysk PORT) 13.05.2011, DIESEL D2 continues shipment for export (Novorossiysk PORT) Continues to export shipment LNG (PRIMORSK PORT).

## **OUR VISION:**

With the fast growing requirement of the industrial development globally, we aim to provide best of our services in the field of Civil/Structural, Mechanical, Piping, Electrical & Instrumentation. We are continuing to pursue our program of constant innovation and expansion to cover an ever-growing wide range of activities and multi-services. Over the year we have gained a wealth of experience in all aspects of the construction industry. General Maintenance, industrial Maintenance, Technical & Industrial Manpower supply, Hire of equipment's, overall maintenance of shutdown projects, House-keeping and janitorial contracts, Road Construction. Road Maintenance Contracts & Life Support Services and we established ourselves is one among the leading contractors in the Eastern Province of SAUDI ARABIA. We are now able to attribute our contribution for long term projects which will enable us to obtain customer fulfillment and satisfaction; we can undertake a wide range of construction projects, for a large number of clients and consolidating our position as one of the leading contractors globally.

However, despite our diversification we have always maintained our ultimate goals, productivity and safety. To uphold our exacting standards, we are not only employ highly trained and experienced personnel, but also ensure that they are conversant with latest standards, well verse with the languages, methods of operation and good administration functions. We shall continue to pursue our objectives of professionalism, efficiency and dedication to client satisfaction enabling us to meet the challenges of the future confident in the knowledge that we have the capability and expertise to complete any assignment to the most stringent international standards. Our strategic alliance with other companies allows us as offering complete and/or additional wide range of services to our clients, including turnkey projects and export/import of Chemicals and Industrial Equipment's and Material.



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