

SOFT CORPORATE OFFER

SCO REF: SWS-100K- 171104

DATE: 8 February 2018

VALIDITY: SEVEN (05) BANKING DAYS

NAME: BUYER

WE HAVING THE LEGAL CAPACITY REQUIRED TO SIGN THIS SOFT CORPORATE OFFER OF THIS COMMODITY_ WITH FULL LEGAL AND CORPORATE RESPONSIBILITIES CONFIRM THAT WE ARE READY, WILLING AND ABLE TO SELL THIS UNENCUMBERED COMMODITY TO YOUR COMPANY IN ACCORDANCE WITH THE TERMS AND CONDITIONS AS STATED BELOW AND MUTUALLY AGREED COMMERCIAL COVENANTS, SUBJECT TO THE APPROVAL AND ACCEPTANCE OF THE FINAL CONTRACT OF SALE AND PURCHASE OF THE PRODUCT.

COMMODITY: ICUMSA 45 WHITE, REFINED CANE SUGAR FIT FOR HUMAN CONSUMPTION

ORIGIN: BRAZIL

SPECIFICATIONS: **SEE PAGE 2**

PACKING: 50 KG PP POLYETHYLENE DOUBLE-SACKED

QUANTITY: 100,000 MT X 12 (2 X 50,000 MT) = 1,200,000MT

CONTRACT LENGTH: 12 MONTHS PLUS R/E

DELIVERY: SHIPMENT WITH IN 35 DAYS AFTER RECEIPT OF PAYMENT,

DESTINATION PORT: CIF ANY SAFE PORT

PRICE USD CIF: **SEE PRICES BELOW**

INSPECTION: QUALITY, QUANTITY, WEIGHT, BY SGS OR EQUIVALENT AT SELLER'S COST AT LOADING PORT

INSURANCE: CARGO INSURANCE 110% FROM LLOYD'S REGISTER

PAYMENT TERMS: GUARANTEE / PAYMENT

1. MT760 OR BG FOR 1 MONTH SHIPMENT VALUE FOR THE TERM THE CONTRACT,
2. PAYMENT VIA MT 103 AT SIGHT

PROCEDURES:

1. SELLER SENDS SCO,
2. BUYER ACCEPTS SCO
3. BUYER SENDS ICPO WITH RWA/BCL/MT799 BANK TO BANK ONLY REFERECING SCO NUMBER
4. BUYER MUST HAVE READY FOR BEFORE CONTRACT IS SENT
 - SUGAR QUOTA APPROVAL CERTIFICATE *(IF CUSTOMS REQUIRE FOR COUNTRY OF DESTINATION)*
 - IMPORT LICENCE CERTIFICATE *(BUYER TO CONFIRM ALL IS READY)*
5. THE SELLER WILL PRESENT THE CONTRACT FOR ACCEPTANCE BY THE BUYER. CONTRACT GOES THROUGH NORMAL NEGOTIATION AND VALIDATION PERIOD.
6. BUYER RETURNS THE CONTRACT BY EXCHANGING IT BY EMAIL ATTACHMENT, DULY SIGNED AND SEALED, WITHIN 48 HOURS, THE CONTRACT COPY WILL BE DEEMED LEGAL UNTIL HARD COPIES EXCHANGED.
7. SELLER SIGN ACCEPTED CONTRACT, RETURNED IN PDF WITH PRO FORMA INVOICE,
8. WITHIN 5 BANKING DAYS, BUYER'S BANK SHALL ISSUE SWIFT INSTRUMENT WITH THE AGREED VALUE FOR THE LIFE OF THE CONTRACT.
9. SELLER ISSUES TO BUYER AFTER CONFIRMATION OF BANK INSTRUMENT, A WAREHOUSE RECEIPT AND CERTIFICATE OF ALLOCATION WITHIN (5-10) BANK WORKING DAYS.
10. SELLER TO NOTIFY THE BUYER OF THE BOOKING AND VESSEL DETAILS
11. THE DELIVERY AND FORWARDING BEGIN IMMEDIATELY ACCORDING TO THE CONTRACT, SELLER ALSO TO INFORM THE LOADING AND VESSEL DETAILS
12. SELLER TO SEND TO BUYERS BANK COPY OF THE PORT OF LOADING DOCUMENTS AND THE ORIGINALS TO BE SENT VIA DHL
13. BUYER SHALL MAKE PAYMENT VIA SWIFT MT103 AT LOADING PORT WITHIN 3 BANKING DAYS AFTER RECEIVING SHIPPING DOCUMENTS AND COMMERCIAL INVOICE PER SHIPMENT

FINANCIAL INSTRUMENTS AS PER UCP 600 CODE: AND ANY REVISIONS AS SET BY THE INTERNATIONAL CHAMBER OF COMMERCE (ICC). ANY DEVIATION FROM THE ABOVE PAYMENT TERMS IS SUBJECT TO ACCEPTANCE BY THE SELLER. THE BUYER CAN CLAIM NO RESPONSIBILITY IN THE EVENT THAT ACCEPTANCE OF THE FINANCIAL INSTRUMENT IS REFUSED.

SPECIFICATIONS FOR ICUMSA 45 WHITE REFINED SUGAR; ORIGIN: BRAZIL FIT FOR HUMAN CONSUMPTION	
ICUMSA 45 RBU	MAX (BRAZIL S.G.S. SCALE)
SOLUBILITY	100 % DRY AND FREE-FLOWING

COLOR	SPARKLING WHITE
ICUMSA MAXIMUM 45 ATTENUATION INDEX UNITS (ICUMSA METHOD #)	4-1978
RADIATION	WITHIN CS-137 OF 50 BQ PER KG
GRANULATION	FINE CRYSTAL
MAGNETIC PARTICLES	MG/KG 4 MAX
SO2 MG/KG	20 MAX
SULFUR DIOXIDE	20 MG/KG MIN
SEDIMENTS	NONE
SMELL	TYPICAL AND SPECIFIC FOR SUGAR
REDUCING SUGAR	0.05% MAX BY WEIGHT
HPN STAPH AUREUS	NOT DETECTED IN 1 GRAM
MAXIMUM AS	1 P.P.M.
MAXIMUM PB	1 P.P.M.
MAXIMUM CU	3 P.P.M.
SUBSTANCE	SOLID CRYSTAL
TOLERANCE	5% (+/-)
CROP	THE LATEST

CHEMICALS AND INSECTS: NO RADIATION, NO VIRUS, NO INSECT PARTS, NO POISONOUS MATTER. PRODUCT IS NON-GENETIC AND IS SUITABLE FOR HUMAN CONSUMPTION.

DOCUMENTS:	
COMMERCIAL INVOICE #	BILL OF LADING #
INSPECTION CERTIFICATE BY SGS #	WEIGHT QUALITY AND ISSUED BY SGS #
CERTIFICATE OF ORIGIN #	PACKING LIST IN TRIPLICATE #
PHYTOSANITARY CERTIFICATE #	FUMIGATION CERTIFICATE #
RADIATION FREE CERTIFICATE #	INSURANCE CERTIFICATE

PROOF OF PAST PERFORMANCE:

FOR LEGAL AND CONFIDENTIAL PURPOSES, WE DO NOT PROVIDE HISTORICAL DATA FROM OTHER BUYERS, SUCH AS INVOICES FOR PAST SHIPMENTS, BILLS OF LADING, INVOICES FROM SHIPPERS, REPORTS FROM SGS, LABORATORY TESTS, PERFORMANCE BONDS, PROOF OF PRODUCT (POP), CONTRACTS, ETC., OR ANY SAMPLE DOCUMENT THAT VIOLATES THE RULES OF THE ICC (INTERNATIONAL CHAMBER OF COMMERCE) AND CAN BE PLAGIARIZED OR FALSIFIED. THE REAL PROOF OF PRODUCT WILL BE PRESENTED BY THE SELLER'S BANK TO THE BUYER'S BANK AT THE SPECIFIED TIME IN THE PROCEDURES.

SAMPLES OR PHOTOS:

NOT AVAILABLE. THE ULTIMATE PROOF OF PRODUCT IS SUPPLIED BY THE SELLER'S BANK TO THE BUYER'S BANK, THROUGH SHIPPING DOCUMENTS AND CERTIFICATES CONFIRMING THAT THE SAME WILL BE DELIVERED IN ACCORDANCE WITH INTERNATIONAL SPECIFICATIONS AND EXECUTED IN ACCORDANCE WITH THE CONTRACT.

SHIPMENT SCHEDULE

MONTHS	SHIPMENT	QUANTITY OF SHIPMENTS	PORT OF DESTINATION,
1	SHIPMENT	2 X 50,000MT/ 100,000 MT	CIF ANY SAFE PORT
2	SHIPMENT	2 X 50,000MT/ 100,000 MT	CIF ANY SAFE PORT
3	SHIPMENT	2 X 50,000MT/ 100,000 MT	CIF ANY SAFE PORT
4	SHIPMENT	2 X 50,000MT/ 100,000 MT	CIF ANY SAFE PORT
5	SHIPMENT	2 X 50,000MT/ 100,000 MT	CIF ANY SAFE PORT
6	SHIPMENT	2 X 50,000MT/ 100,000 MT	CIF ANY SAFE PORT
7	SHIPMENT	2 X 50,000MT/ 100,000 MT	CIF ANY SAFE PORT
8	SHIPMENT	2 X 50,000MT/ 100,000 MT	CIF ANY SAFE PORT
9	SHIPMENT	2 X 50,000MT/ 100,000 MT	CIF ANY SAFE PORT
10	SHIPMENT	2 X 50,000MT/ 100,000 MT	CIF ANY SAFE PORT
11	SHIPMENT	2 X 50,000MT/ 100,000 MT	CIF ANY SAFE PORT
12	SHIPMENT	2 X 50,000MT/ 100,000 MT	CIF ANY SAFE PORT

TOTAL QTY: 1,200,000 MT

PRICES

WHITE SUGAR ICUMSA 45 BULK VESSEL - BRAZIL

- 12,500 MT X 12 \$365.00 PER ONE MT
- 25,000 MT X 12 \$350.00 PER ONE MT
- 50,000 MT X 12 \$335.00 PER ONE MT
- 100,000 MT X 12 \$320.00 PER ONE MT
- 200,000 MT X 12 \$300.00 PER ONE MT

WHITE SUGAR ICUMSA 45 BULK VESSEL - THAILAND

- 12,500 MT X 12 \$425.00 PER ONE MT
- 25,000 MT X 12 \$410.00 PER ONE MT
- 50,000 MT X 12 \$375.00 PER ONE MT
- 100,000 MT X 12 \$350.00 PER ONE MT
- 200,000 MT X 12 \$335.00 PER ONE MT

RAW SUGAR ICUMSA 600/ 800-1200

- 12,500 X 12 U\$D 390 PER ONE MT
- 25,000 X 12 U\$D 375 PER ONE MT
- 50,000 X 12 U\$D 365 PER ONE MT

NOTE: BUYERS MUST HAVE PRE-APPROVED BEFORE CONTRACT STARTS

- SUGAR QUOTA MUST BE READY
- IMPORT LICENCE
- PROOF OF FUNDS WITH ICPO BANK TO BANK ONLY

BEST REGARDS

GLEN STEPHENS- DIRECTOR

For and on behalf of
Southwest Export Group



Authorized Signature(s)

