

Valid up to 31 August 2020

Prices are subject to change without prior notice

## SOFT CORPORATE OFFER

Please see our Seller's 3M N95 1860 and 8210 Face Masks offer below:

### 3M ORIGINAL N95 1860 FACE MASKS



CIF PRICE: 10 million - 100 million pieces:

100 million - 200 million pieces:

200 million pieces & above:

USD2.95 per piece

USD2.85 per piece



USD2.65 per piece

## 3M ORIGINAL N95 8210 FACE MASKS



CIF PRICE: 10 million - 100 million pieces:	USD2.75 per piece
100 million - 200 million pieces:	USD2.65 per piece
200 million pieces & above:	USD2.60 per piece

## 3M N95 1860 & 8210 SPECIFICATIONS

Division	Healthcare/ Medical	OH&ES
	1860/1860S	8210/8110S
Model/Catalog Number		
NIOSH Approved	Yes	Yes
N95 Filtration	Yes	Yes
FDA Cleared	Yes	No
Fluid Resistant Claim	Yes	No
Can be used in surgery	Yes	No
Fit testing required when switching to or from the Healthcare or Occupational models	Yes	Yes

## DESCRIPTION OF PRODUCT

1	<b>PRODUCT:</b>	<b>3M Health Care Particulate Respirators and Surgical Masks, 1860 or 8210, N95</b>
2	<b>ORIGIN:</b>	Germany
3	<b>LOADING AIRPORT:</b>	Any Germany airport, Seller's choice
4	<b>DISCHARGE AIRPORT:</b>	Buyer's designated airport
5	<b>QUANTITY:</b>	As per Buyer's ICPO
6	<b>TOTAL QUANTITY:</b>	As per Buyer's ICPO
7	<b>CIF FIXED PRICE ASWP PER MASK:</b>	Price as above
8	<b>TEN PERCENT (10%) COMMISSION:</b>	Split 50/50 between Buyer side 5% open and Seller side 5% closed
9	<b>PACKING:</b>	20 pieces per box. 40 boxes per carton. 40 cartons per pallet. 1 Piece of Face Mask = 8 grams
10	<b>AIR FREIGHT DELIVERY:</b>	DHL air cargo delivery
11	<b>FIRST CLASS QUALITY:</b>	Assured and guaranteed by <b>3M's STRICT QUALITY CONTROL GUIDELINES AND PROTOCOLS</b> and with first class globally sourced materials
12	<b>SPECIFICATIONS:</b>	As per 3M USA issued Specifications
13	<b>SGS INSPECTION:</b>	Buyer's SGS inspection at airport of destination payable by Buyer
14	<b>PAYMENT:</b>	TBA

### **3M FACTORY & SELLER LC CIF TRANSACTION PROCEDURES:**

1. Buyer issues official ICPO, POF/ BCL, Buyer's passport copy, Bank details and Company Registration Certificate.
2. Seller issues draft contract/ Sales and Purchase Agreement (SPA) to Buyer open for amendments; Buyer reviews and signs mutually accepted contract and returns to the Seller in WORD Format File within three (3) working days.
3. Seller reviews the signed contract and converts it to PDF, and sends to Buyer a copy of the following documents as Partial Proof Of Product (PPOP):
  - A. CERTIFICATE OF ORIGIN
  - B. SELLER'S LICENSE TO EXPORT
  - C. SELLER'S GUARANTEE LETTER TO SUPPLY
  - D. 3M LOT NUMBER
  - E. U.S. FDA CERTIFICATE
4. Seller submits the signed contract for registration, legalization, and notarization at Seller's expense.
5. Buyer's bank (a Top-50 bank in the world) issues bank instrument of INOPERATIVE DLC MT700 for **USDxxxxxxxxxxxxx** as **the value of agreed air cargo delivery** of 3M Health Care Particulate Respirators and Surgical Masks, 1860 or 8210, N95, to Seller's nominated bank coordinates in a **format and verbiage acceptable** to the Seller's bank within five (5) banking days after Buyer and Seller signed the SPA to enable Seller to commence the loading of product with the airline company and releases full set of POP documents after loading via bank-to-bank SWIFT within **five (5) working days**. This DLC MT700 VERBIAGE is attached hereto as ANNEX "A."
6. Within two (2) banking days of Seller's receiving Buyer's bank instrument stated in number 3 hereof, the Seller's bank will issue 2% Performance Bond (PB) to Buyer's bank account worth **USDxxxxxxxxxxxxx** to make Buyer's INOPERATIVE DLC MT700, OPERATIVE, as detailed and mutually agreed in the signed contract. This 2% PB is a guarantee and assurance of delivery by the Seller to the Buyer and if Seller

defaults in delivery for whatsoever reason the 2% PB is forfeit to the Buyer.

7. Upon Seller's bank's receipt of Buyer's DLC MT700 and Buyer's receipt of 2% PB from Seller's bank, within 5 to 10 working days, depending on quantity, the Seller finishes loading the product and sends the legalized contract and full POP documents in the Buyer's company name to Buyer via bank-to-bank basis and copies via email to Buyer; the Buyer shall notify the Seller by official written notice of his bank receiving the following POP documents of the Seller:
  - A. CARRIER'S NAME
  - B. CERTIFICATE OF ORIGIN
  - C. COMMERCIAL INVOICE
  - D. BILL OF LADING/ AIR WAY BILL (AWB)
  - E. SHIPPING DOCUMENTS
  - F. PACKING LIST
  - G. INSURANCE FOR 110% VALUE OF THE GOODS
  - H. FACTORY CERTIFICATE
  - I. TESTING CERTIFICATE
  - J. CE CERTIFICATES
  - K. U.S. FDA CERTIFICATE
  - L. 3M CERTIFICATE OF LOT CONFORMITY
8. Shipment commences as scheduled in the contract and upon arrival of the cargo at the discharge airport, Buyer's inspection team carries out SGS or Equivalent Inspection to ascertain quality and quantity of the product.
9. After successful SGS or Equivalent Inspection by the Buyer, product is discharged into Buyer's storage facility. Buyer's bank releases full payment via SWIFT MT103 Telegraphic Transfer in United States Currency to the Seller and the title of the product ownership is transferred to the Buyer by the Seller.
10. Upon receipt of payment from the Buyer, Seller pays the commissions of the Seller side Intermediaries and the Buyer side Intermediaries involved in the transaction as per NCNDA/ IMFPA.

**Procedures are non-amendable.**

**Please issue LOI:**

**To: 3M Manufacturer & Seller**

**THROUGH:** Asian Dragon International Impex Incorporated  
Suites 105/106/107/108 SIH Complex Alpha Bldg.  
Subic Bay Freeport Zone, 2222. Philippines  
SEC Registration # : CS201629062  
Duty Free and Tax Exemption # : 2017 - 0630

## ANNEX "A": SWIFT MT700 FORMAT

FROM:

TO: XXXXXXXX

40A/ FORM OF DOCUMENTARY CREDIT  
IRREVOCABLE TRANSFERABLE DIVISIBLE

20/ DOCUMENTARY CREDIT NUMBER  
0000XX0XX0

31C/ DATE OF ISSUE  
YYMMDD

31D/ DATE & PLACE OF EXPIRY  
YYMMDD HK (90days after date of B/L)

50/ APPLICANT

59/ BENEFICIARY

32B/ CURRENCY CODE AMOUNT  
CURRENCY : USD (US Dollars)  
AMOUNT : XXXXXXXX (US Dollars)

39A/ PERCENTAGE CREDIT AMOUNT TOLERANCE  
10/10

41D/ AVAILABLE WITH: Bank  
SWIFT:  
BY PAYMENT

42P/ PAYMENT DETAILS  
PAYMENT AT SIGHT AGAINST DOCUMENTS

43P/ PARTIAL SHIPMENTS  
ALLOWED

43T/ TRANSSHIPMENT  
ALLOWED

44B/ FOR TRANSPORTATION TO

44C/           
LATEST DATE OF LOADING  
YYMMDD

45A/ DESCRIPTION OF GOODS

XXX

UNIT PRICE: USD /PER PIECE CIF PORT XXX (INCOTERMS 2000)

46A/ DOCUMENTS REQUIRED

- + Commercial Invoice - one original and three copies
- + Full set(s) of 3/3 original 'clean on board' bills of lading plus 3 non-negotiable copies each issued or endorsed to the order of \_\_\_\_\_', marked: 'freight payable as per charter party'.
- + Certificate of quality analysis issued by SGS – one original and three copies.

47A/ ADDITIONAL CONDITIONS

- + ALL DOCUMENTS TO BE MADE IN ENGLISH LANGUAGE.
- + THIRD PARTY DOCUMENTS ACCEPTABLE

71B/ CHARGES

ALL \_\_\_ BANK CHARGES ARE FOR ACCOUNT OF APPLICANT, ALL AVAILABLE BANK CHARGES ARE FOR ACCOUNT OF BENEFICIARY

48/ PERIOD FOR PRESENTATION

WITHIN \_\_\_ DAYS AFTER THE DATE(S) OF SHIPMENT(S)  
BUT WITHIN THE VALIDITY OF THE CREDIT

49/ CONFIRMATION INSTRUCTIONS

WITHOUT

78/ INSTRUC TO PAY/ACCPT/NEGOT BANK

+ PAYMENT WILL BE EFFECTED BY AVAILABLE BANK AFTER AVAILABLE BANK HAS RECEIVED SHIPPING DOCUMENTS IN STRICT COMPLIANCE WITH L/C TERMS & CONDITIONS

+ A DISCREPANCY FEE OF USD50 WILL BE DEDUCTED FROM THE PROCEEDS FOR EACH SET OF DISCREPANT DOCUMENTS.

+ STALE BILLS OF LADING ARE ACCEPTABLE

+ ANY DOCUMENTS ISSUED PRIOR TO THE LC ISSUANCE DATE ARE ACCEPTABLE

+ UNLESS OTHERWISE STATED, THIS CREDIT IS SUBJECT TO THE UCP/DC 1993, I.C.C. PUBLICATION NO.500

57A/ ADVICE THROUGH BANK

xxxxxxx,

SWIFT

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**“Accepted and agreed without change.  
(Electronic signature is valid and accepted as hand signature)”**

**EDT (Electronic Document Transmissions)**

EDT (Electronic Document Transmissions) shall be deemed valid and enforceable in respect of any provision of this Contract. As applicable, this agreement shall be:

1. Incorporate U.S Public Law 106-229, Electronic Signatures in Global and National Commerce Act or such other applicable law conforming to the UNCITRAL Model Law on Electronic Signatures (2001);
2. ELECTRONIC COMMERCE AGREEMENT (ECE/TRADE/257, Geneva, May 2000) adopted by the United Nations Center for Trade Facilitation and Electronic Business (UN/CEFACT); and
3. **EDT documents shall be subject to European Community Directive No. 95/46/EEC**, as applicable. Either Party may request hard copy of any document that has been previously transmitted by electronic means provided, however, that any such request shall, in no manner, delay the parties from performing their respective obligations and duties under EDT instruments.

**END OF DOCUMENT**