

Soft Corporate Offer

Cardinal Flexal Nitrile

Powder-Free Examination Gloves



Date: March 18, 2021

Expiry date: March 31, 2021

Product: Cardinal Flexal

Unit: Per box

Pieces per box: 200

Sold via: Cardinal authorised distributor

Delivery terms: OTG, USA

Inspection: at buyer's cost

Payment: MT103/TT

Pricing: see below – volumes in boxes, based upon a 12-month contract

- * 100B @ \$13.00 (8.33bn per month)
- * 50B @ \$13.00 (4.17bn per month)
- * 10B @ \$14.00 (833m per month)
- * 5B @ \$19.25 (417m per month)
- * 2B @ \$16.50 (167m per month)
- * 1B @ \$16.50 (83m per month)
- * 800M @ \$18.00 (67m per month)
- * 500M @ \$18.15 (41m per month)
- * 100M @ £20.34 (8.3m per month)
- * 50M @ \$20.61 (4.2m per month)

Procedure:

- * NCNDA (docusign)
- * Buyer submits LOI, LOA, ICPO, and CIS
- * Seller performs DD (48 hours)
- * Comfort call between buyer and seller
- * IMFPA to be negotiated and signed
- * Seller issues FCO, SPA and CI
- * Buyer issues MT103 pre-advice
- * Seller offers proof of product
- * Buyer pays in full
- * Buyer instructs SGS and goods removed by buyer logistics