

|  |  |  |
| --- | --- | --- |
|  | **COOPRATION PROPOSAL FOR** | **ELECTRONIC CITY BUS AND CHARGE STATION** |
| **True Blue international LLC**  **Date: July 25 , 2023** |  | **Address: True Blue 5605 Riggins Court ,Suite 200, Reno Nevada 89502 USA**  **CC: Gramel Energy Investment LTD** |

Dear CEO

#### In according to our communication . it is do our honor to make our proposal to your electronic vehicle project .. to bring the new tech and create the high efficient modern transport system . We are ready, willing and able to enter into business with you in the following items under the following terms and conditions:

1-**> Product:** Electronic Diesel /EV charge station

1. **-> Origin:** Chengdu , China
2. **-> Schedule Quantity :** TBD
3. **->Technical specification :** see technical specification sent
4. **-> Contract Period: (Twelve)** 3 Months. Price is fixed for 6 months.
5. **-> Destination:** Lekki Port Lagos Nigeria

### ->Shipments: By Ocean

#### **-> Payment sample bus:** 100% irrevocable, transferable divisible cash backed360 day SBLC covered full amount; open from European first class bank Validity period 12 month

1. **->Price for batch bus :** See following price list

##### 10 Price list :

**10.1 Pure EV city bus 300 Kw Electronic charge post and Solar energy station**

）

Model

Qty(Unit)

FOB shanghai $/Unit Ocean shipment CIF Lekki

SH6120PEV12meters electronic city bus

300kw Battery , 40 to 80 seat /100 passegner load

100 340,500$/unit 6000$/unit

SH6180PEV 18 meters electronic city bus

520kw Battery ,70 to 100 seat /200 passegner load

100 470,000$/unit 9600$/unit

50 159,000$/unit 60000$/unit

|  |  |  |  |
| --- | --- | --- | --- |
|  | SH6210LGK coach bus (Diesel | fuel) |  |
| 420Hp diesel engine +auto gear box 50 | | seats with Toilet | |

,

SH6210LGKHEV coach bus (Diesel electronic hybird fuel l) 150KW Diesel Hp diesel engine +150Kw battery 50 seats with Toilet 1000Km endurance

50 199,000$/Unit 6000$/Unit

SH6210LGKPEV coach bus (Diesel electronic hybird fuel l) 600kW 50 seats with Toilet



700Km endurance

300Kw EV charger (Grid type)

300Kw electronic output one unit charge one bus per hours 1.8MW Solar station with Park canopy

1.8MW solar pannel +3.6MW energy stock battery ,Solar

+Grid Electronic net work

50 480,000$/unit 6000$/Unit

100 39,800$/unit 1200$/unit

25 279,400$/Unit 130335$

**Note Consider the first use electronic Vehicle seller will arrange one set free charge station . one set consume spare parts . one set diagnose tool for each country customer. During product make online training for customer engineer . after pandemic seller arrange engineer for local training in buyer side 11->Payment batch bus** To be determine Detail finance instrument will be determine when approve sample bus



1. **-> Initial Shipment:** For 300 set batch order Within 4 months after the Financial Instrument is in place at Seller’s bank
2. **-> Guarantee** the delicate design must comply with Nigeria climate and road condition. Seller ensure the all design, product is base on the technical agreement .

Seller will arrange the Simulation road test in Chengdu. Drive distance not less than 300Km after full charge

Seller sample EV go through the actually road test in China and Colombia. guarantee the vehicle to meet all the design parameter in according to technical agreement

1. **Insurance:** SGS or any International Surveyor on Seller´s expense and certificate On weight and Quantity will have to be provided as part of

the Delivery documents 15 Payment term :

#### 15.1 100% irrevocable, transferable divisible cash backed 360 day SBLC covered full amount; open from European first class bank Validity period 12 month

* 1. Buyer send CIS , RWA and draft SBLC for seller to evaluate
  2. SBLC should open to Seller Designated HK beneficiary and settlement Bank

##### -> Remarks:

* 1. This quotation is based on the one-time Shanghai port delivery tax-included price of 100 unit pure electric vehicle
  2. . Delivery time: FOB Shanghai 4 month

16.3. Technical standard: According to the attachment agreement contract. The power battery density of this model bus is 165WH/KG, lithium iron phosphate battery.

* 1. Warranty: 16.4.1, the warranty period of the whole vehicle is 5 years after the buyer collects the vehicle. Parts that are not covered by the warranty (restricted) refer to parts that are damaged or normally worn during the use of the passenger car such as brake pads, brake bands, brake discs and those that have nothing to do with the quality of the product, such as impact or misuse.
     1. , The battery warranty period is 8 years. . extend 4 years , buyer could consider set the order more stock battery for standby, it shall be agreed by the supplementary contract.
     2. charging piles and transformers: the warranty period is 5 years from the buyer's installation and use.

16.5. After-sales service: the cost of personnel training within the scope of the agreement shall be borne by the seller

Within two years after signing the contract, the buyer sent no more than 5 people/time, 3 times/year to the factory for technical maintenance training; the contract was signed in the third year, the buyer sent no more than 5 people/time, 1 time/1 year The factory accepts technical maintenance training.

Within two years after the contract is signed, the seller will send no more than 5 people/time, 3 times/year to the owner for technical maintenance training; The contract is signed in the third year, the seller will send no more than 5 people/time, 1 time/1 year Go to the owner for technical maintenance training.

16.6, Quality and technology: see detailed technical quality documents 16.7, Product quality standards: ECE and China CNAS standards