

	<p>Sales Quotation No.: MEVA/AZMI/AV/B6/TLC/LH/PE/3310</p> <p>Sales Quotation Date: 20/03/24</p>
<p>Vehicle with Armoring Detail/s</p>	<p>B6 Armored Land Cruiser 79 4X4 Double CAB, Diesel, MT</p>
<p>Price (in US\$) – As per clause II below</p>	

This proposal is for the supply of B6 Armored Land Cruiser 4X4 79 DOUBLE CAB:





Picture for illustration purpose only

## II. Vehicles Prices and Specifications Breakdown

VEHICLES PRICES AND SPECIFICATIONS BREAKDOWN			PRICING, USD	
NO	ITEM DESCRIPTION	QTY	UNIT PRICE	
A1	<p>2023/24 Model B6 Armored Land Cruiser 79 DOUBLE CAB (This price is applicable for UN/ Embassy/ Govts subject to provision of End User Certificate by user and approval by Toyota General Motors Japan):</p> <ul style="list-style-type: none"> <li>- Armouring of the passenger cabin.</li> <li>- Run flat inserts (5 Nos).</li> <li>- Firing ports.</li> <li>- Front and rear bull bar.</li> <li>- Upgraded suspension leaf spring</li> </ul>	15	77,460	
A2	<p>2023/24 Model B6 Armored Land Cruiser 79 DOUBLE CAB (This price is applicable to all other entities besides UN/Embassies/ Govt mentioned above):</p> <ul style="list-style-type: none"> <li>- Armouring of the passenger cabin.</li> <li>- Run flat inserts (5 Nos).</li> <li>- Firing ports.</li> <li>- Front and rear bull bar.</li> <li>- Upgraded suspension leaf spring</li> </ul>	15	86,840	
	Armoring of the passenger cabin to B6 level.			INCLUDED
	Suspension upgrade less leaf spring.			INCLUDED
				INCLUDED

	Front and rear bull bar.			
	Glass firing ports.			INCLUDED
	Run flat tyres (5)			INCLUDED
	<b>Optionals</b>			
<b>M1</b>	Runflats (5) including spare	01	750	<b>750</b>
<b>M2</b>	<b>Strobe light</b>	01	200	200
<b>M3</b>	Brake Pads and Discs	01	650	650
<b>M4</b>	<b>Full 4-piston brake kit upgrade</b>	01	2350	2350
<b>M5</b>	Siren/ PA System	01	200	200
<b>M6</b>	Engine bay fire suppression system	01	990	990
<b>M7</b>	Actuators in glass (each)	01	350	350
<b>D</b>	<b>Warranty Package</b>			
	<b>Steel – 03 Years</b> <b>Glass – 02 Years against De-lamination</b> <b>Anti Rust Protection – Life Long</b> <b>Suspension – 01 year</b> <b>Brakes – 01 Year</b>			
<b>E</b>	<b>Delivery point/Freight Charges:</b>		Ex Works	Ex Works

### III. Photo Gallery





*Pictures for illustration purpose only*

#### IV. Payment Terms and Condition

- The Buyer shall make the payments by Electronic Funds Transfer.
- Cash payments shall not be accepted.
- Freight quotation if any, is valid for the period of 14 days from the contract/quotation date, however subject to revision at the time of the shipment on actual/s basis.
- If the buyer undertakes to export the vehicle through his freight forwarder, a refundable deposit amounting 20% of the total invoice value is to be made to Seller before Delivery. The buyer is responsible for providing seller with the export documentation, namely custom exit, BL copy and bill of entry properly filled and duly stamped. Seller will return the deposit to the buyer upon receipt of the deposit from Customs.
- For any Ex-factory sales, client is responsible for payment of all Local UAE Customs and Taxes, and also all Taxes and charges in the country of import.
- Seller sells its products at EX Factory only, UAE Local custom clearance and shipping is additional service provided by the seller on the request of the buyer, but seller is not responsible for the export as well as any restrictions in the shipping or change in shipping charges quoted at the current rate.
- All purchases of armored vehicles are subject to compliance with all international laws and sanctions including UN, EU and USA sanction law. By proceeding with this sales contract, the buyer represents that this shipment in no way involves, nor shall involve, in either context directly or indirectly, in any way any entity or person subject to sanctions. If any entity or person involved in this contract is an entity or person subject to Sanctions, the contract will be cancelled, and the amount will not be returned.
- The buyer or any other person or entity involved in this contract unconditionally undertakes and guarantees to the seller that they do not in any way infringe any international law nor is the subject of any sanction or embargo prescribed by the UN, EU or the USA and if the buyer is found at any time to be in violation of such laws or in any sanction list then this contract shall stand terminated with immediate effect and all amounts paid by the buyer to the seller shall stand forfeited.

## **VI. Shipping Documents for Export related Requirement/s**

(Buyer shall be responsible for procuring the Shipping Documents)

### **a) Vehicle Built in UAE**

- End User Certificate from the End User in the prescribed format on their letter head stamped and signed.
- No Objection Certificate from Consulate/Embassy of Importing country in UAE in the prescribed format, the same is to be handled by client.
- Importing country consulate in UAE attested trade license or passport copy of the buyer.
- And any other requirement as per the local law.
- **Seller** will not take any responsibility for shipment unless the End User Certificate is provided by the End User on the company letter head duly signed and stamped, NOC is provided by Embassy/Consulate and export license is issued.



### **General Process Involved:**

- Client to get the End User Certificate which strictly need to mention the vehicle details with Engine/Chassis number (To be provided by seller
- The End User Certificate to be sent to Consulate/Embassy of Importing country in
- UAE with one to Seller
- Embassy/Consulate to issue the NO OBJECTION CERTIFICATE (English and Arabic) to Ministry of

Foreign Affairs, Dubai.

- Ministry of Foreign Affairs, Dubai to issue the Export clearance letter.
- CID Inspection and Custom Formalities
- Movement of vehicle from Plant to Sea Port
- Shipment.

**VI Other Terms and Conditions**

TERMS	DESCRIPTION	DETAILS
Proposal Period	From the date of the issuance of Proposal	30 Days
Contract Validity	With effect from the date of receipt of payment in Seller Account or, the date on which the sales contract is signed by the buyer along with the issue of the PO (Purchase order)	Whichever is later
Pre-Delivery Inspection	Upon the request of Client	@ Client cost
Pre-Fabrication Inspection	Upon the request of Client	@ Client cost
Product Readiness	To be mutually discussed at the time of execution depending on base vehicle availability and production schedule at the time of signing of the contract.	As per mutual discussions
Liability and Damage	Liability of the seller shall be limited to the Warranty terms as specified in clause V	
Storage Fees	From the date of notification of completion of vehicle to the date of shipment	@ US\$ 50 per vehicle per day
Non-Refund/Non cancellation	Once the proposal is signed by buyer and seller, the amount is Non-Refundable, and proposal cannot be cancelled	Amount is Non-Refundable, upon signature by both parties
Force Majeure	Seller shall not be responsible for any failure to ship or any delay in shipment of the Goods or any part thereof, which may arise from a) Acts of GOD b) Fires, c) Explosions, d) Strikes, Riots, e) Civil commotions, Mobilizations, f) Threat or existence of war, blockades, embargoes, requisition of vessels, epidemics, g) Acts of the Authorities or of any other causes beyond the reasonable control of the Seller. h) changes in local, regional or international	

	law If affected by such, the Seller should inform the Buyer of the same.	
Payment Failure	Failure to pay full amount from 15 days of notification.	5% of the outstanding will be billed every month end till full amount is paid
Any amendment		To be notified in writing/mail

## VII. CONFIDENTIALITY AND NON-DISCLOSURE

This sales proposal or contract is between seller and the intended buyer/respective organisation. Information contained in this proposal is of commercial value to each party and shall not be shared or disclosed with/to any third party without the consent of the party and other than for the performance of the contract. The party disclosing information may suffer penalty by the other party for such unauthorized disclosure.

## VIII. DISPUTE AND GOVERNING LAW

Any mutually unsettled dispute shall be settled as per UAE laws in UAE courts having appropriate jurisdiction to hear the case.

## IX. TERMINATION

- a. This sales contract can be terminated by either party by giving a letter in writing to other communicated vide Email to the Email address mentioned in this agreement.
- b. If the buyer terminates the contract on any ground, including non-performance of his obligation, advance paid to the seller is not refundable.
- c. If the buyer is not able to get approval for the import of goods described in the contract, the contract shall be terminated on account of the non-performance of the buyer's obligation and the advance paid to the seller shall be non refundable.
- d. If the seller terminates the contract for reasons attributable to the seller, then advance paid by the buyer is to be reimbursed in full. In such case the buyer shall have no right or claim whatsoever against the seller except for the full refund of any advance amount paid.