

21/06/2024
Offer N^o 173

Dear Sir,

enclosed we will send you our offer for the aircraft you have requested with all relevant data for inspection and knowledge. All of these aircraft are available for immediate delivery.

Position	Airplane Designation	Pieces	Selling price US\$	Deposite in %	Accept offer <input checked="" type="checkbox"/>
1	Airbus A320-251 NEO YOM 2024 NEW	10	445.000.000		<input type="checkbox"/>
2	Airbus A320-251 NEO YOM 2024 NEW		each 44.500.000		<input type="checkbox"/>
Total			445.0000.000	25 %	

Offer accepted:

Place / Date

Signature

We can feel bound to the offer for a maximum of 72 hours, otherwise the aircraft offered here will be sold elsewhere. In the context of the preparation and processing of offers, we adhere to the international standards in the aviation trade.

The aircrafts are brand new and configured as standard. For the buyer, the factory warranty begins with the purchase of the machines.

When accepting the offer, we ask you to send us a further LOI and the POF.

Kind Regards

i.A. 
Daniela Heidecke

SPECIFICATION SUMMARY



AIRBUS A320-251 NEO

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AIRCRAFT IDENTIFICATION

Aircraft Model	Airbus A320-251N
Manufacturer Serial Number	TBA
Manufacture Date	2024
Aircraft Registration	TBA
Engines Model	CFMI LEAP-1A26
Sharklets	YES
Noise Abatement Compliance	Stage IV iaw. ICAO Annex 16, Volume 1
Approach Category	CAT IIIB Capable
ETOPS	120 min to be certified by EASA
Over Water	None

WEIGHTS, OPERATIONAL

	European
Maximum Taxi Weight (MTW)	77`400 (kg)
Maximum Take Off Weight (MTOW)	77`000 (kg)
Maximum Landing Weight (MLW)	67`400 (kg)
Maximum Zero Fuel Weight (MZFW)	64`300 (kg)
Aircraft Basic Empty Weight (BEW)	40`300 (kg)
Maximum Usable Fuel Capacity	19`087 (kg)
Auxiliary Fuel Capacity	None

* WV 053

AIRFRAME STATUS

Total Airframe Hours	0:00
Total Cycles	0
Status Date	06 Dec 2023

MAINTENANCE STATUS

Base HM-check interval	7`500 FH & 5`000 FH & 24 MO
A - Check interval	750 FH & 750 FC & 121 Days
Last HM Check performed	N/A
Next HM Maintenance Check	in 7`500 FH & 5`000 FH & 24 MO
Status Date	06 Dec 2023

ENGINE / APU DETAILS	Engine 1	Engine 2	APU
Manufacturer	CFMI	CFMI	Honeywell
Model	CFMI LEAP-1A26	CFMI LEAP-1A26	GTCP 131-9A

ENGINE / APU STATUS	Engine 1	Engine 2	APU
Serial Number	TBA	TBA	TBA
Thrust Rate	26`600 Lbs	26`600 Lbs	
Total Time Since New	0:00	0:00	0:00
Total Cycles Since New	0	0	0
Last Shop Visit	None	None	None
Last Overhaul	None	None	None
Hours Since Last Shop Visit	N/A	N/A	N/A
Cycles Since Last Shop Visit	N/A	N/A	N/A
First Limiter	15`000	15`000	30`000
Status Date	06 Dec 2023	06 Dec 2023	06 Dec 2023

LDG DETAILS	NLG	LH MLG	RH MLG
Part Number	NA31001-0003	10-450101-101	10-450201-101
Serial Number	TBA	TBA	TBA
Position	NLG	LH MLG	RH MLG
Cycles Since New	0	0	0
Status Date	06 Dec 2023	06 Dec 2023	06 Dec 2023
Last Overhaul Date	N/A	N/A	N/A
Cycles Since Overhaul	N/A	N/A	N/A
Overhaul Interval	18`000 CYC or 10 Years	21`000 CYC or 10 Years	21`000 CYC or 10 Years

MAJOR AVIONICS EQUIPMENT

Description	Manufacturer	Part Number	QTY
ATA 22 - Automatic Flight Controls			
Flight Augmentation Computer	Thales Avionics	C13206AA00	2
Flight Management Guidance Computer	Thales Avionics	C13207CA00	2
ATA 23 – Communication			
Radio Management Panel	Thales Avionics	C12848CB01	2
Audio Management Unit	Team	AMU4031SA140204	1
Audio Control Panel	Team	ACP2788AD01	3
Transceiver VHF/COMM	Honeywell	965-1696-051	3
Transceiver HF/COMM	N/A		
ATA 31 - Indication and Recording System			
Solid State Flight Data Recorder	Honeywell	980-4750-002	1
Solid State Cockpit Voice Recorder	Honeywell	980-6032-023	1
Flight Warning Computer	AIRBUS	350E053021414	2
FDIMU (Flight Data Interface Management Unit)	Teledyne	2234320-02-02	1
SFDIU	Thales Avionics	C12860AA04	1
ATA 34 – Navigation			
MMR - Multi Mode Receiver ILS/GPS	Honeywell	822-1152-122	2
ADIRU (Air Data Inertial Reference Unit)	Honeywell	HG2030BE04	3
Weather Radar (WRX)	Honeywell	930-1005-002	1
TCAS II 7.1 Computer	Honeywell	940-0351-001	1
ATC-Mode S Transponder	Honeywell	066-01127-1402	2
Radio Altimeter Transceiver (RA)	Honeywell	066-50007-0432	2
EGPWS	Honeywell	69000942-151	1
VOR Receiver	Honeywell	69001410-200	2
DME Interrogator	Honeywell	066-50013-1222	2
ADF Receiver	N/A		

INTERIOR CONFIGURATION

Galleys	2 (G1; G4B)	Catering Standard	ATLAS
Lavatories	3	Cargo Configuration	All Bulk + No CLS
Attendant Seats	5	Cockpit Configuration	Standard
In Flight Entertainment	None		
<u>Seats</u>	<u>Quantity</u>	<u>Manufacturer</u>	<u>Part Number</u>
Economy	186	TBA	TBA

NOTE: Seats not installed. Customer may install its own BFE, or ask for a specific PNs.
Leadtime and costs shall be considered.

SCN MSCN MISC	EPAC TDU	TITLE
ATA 02 CERTIFICATION - EXTERNAL LIVERY		
SCN	CN02.10.120/01	15 knots tailwind certification at Take-Off
SCN	CN02.12.129/01	Certification of A320 increased seating capacity up to 186 seats
SCN	CN02.40.116/01	External livery
SCN	CN02.10.111/01	Compliance with EASA type certification requirements (A319/A320/A321)
ATA 03 MISCELLANEOUS		
SCN	CN03.20.551/53	A320-251N design weights - increased MTOW to 77 t, MLW to 67.4 t, MZFW to 64.3 t (WV 053)
ATA 11 PLACARDS AND MARKINGS - GENERAL		
SCN	CN11.00.124/03	Installation of leasing identification plates on LH door frame
SCN	CN11.00.124/09	Installation of leasing identification plates on engines
SCN	CN11.30.122/46	Installation of placard for cabin access restriction
SCN	CN11.30.110/04	Passenger placards and signs alternate marking - English only
SCN	CN11.00.123/02	Aircraft certification holders in flight compartment and cabin
SCN	CN11.30.131/05	Installation of weight placard on each overwing hatch
SCN	CN11.20.125/05	Red RVSM markings around static ports
SCN	CN11.20.119/13	External livery - Nose landing gear towing angle markings
SCN	CN11.30.111/32	Monolingual EEPMS exit identifier - English only (vertical arrangement) - AIRSIGNA
ATA 21 AIR CONDITIONING – GENERAL		
SCN	CN21.50.100/01	Installation of an insulation cover for ozone converters
SCN	CN21.70.109/07	Installation of ozone catalytic converters - BASF CORPORATION, PN.20499006
MSCN	CN21.61.000/01	Introduce improved Air Conditioning System Controller P/N 1803B0000-03
MSCN	CN21.61.000/02	Introduce improved Air Conditioning System Controller P/N 1803B0000-04
ATA 23 COMMUNICATIONS – GENERAL		
SCN	CN23.00.132/44	Auto. progr. ELT (406 AFN) assoc. with remote control panel in cockpit w/o AIM - HONEYWELL (BFE)
SCN	23D7300100E	CIDS CHANGES Includes: - Call chime via all C/A station and passenger compartment loudspeakers - EVAC command push button at additional attendant panel - Guard for EVAC command button at additional attendant panel - Customer provided (picture) screensaver
SCN	CN23.12.130/16	VHF Data Radio (VDR) alternate equipment, capable VDL mode 2 - HONEYWELL
SCN	CN23.51.136/27	Boomsets alternate equipment - TELEX COMMUNICATIONS, PN 64300-210
SCN	CN23.71.103/21	SSCVR alternate equipment - HONEYWELL, PN 980-6032-023 (90 days ULB)
SCN	CN23.71.110/01	Recorder Independent Power Supply (RIPS) - 28VDC power supply for CVR
SCN	CN23.71.120/01	System provision for CVR capable of data link recording
MSCN	CN23.71.001/04	Introduce CAM DM58 for ED112 mandate compliance
ATA 24 ELECTRICAL POWER - GENERAL		
MSCN	CN24.22.000/06	Introduce GCU P/N 767584M
ATA 25 EQUIPMENT/FURNISHINGS - GENERAL		
SCN	CN25.11.208/05	Installation of fourth occupant seat in cockpit (without oxygen mask) - STELIA AEROSPACE
SCN	25D5000100E	CARGO HOLD CONFIGURATION Includes: - Installation of rubber seal profiles for floor panels in FWD and AFT cargo holds - Basic full bulk configuration - without ACT provision - Reinforced floor panels in FWD & AFT cargo holds - with full bulk configuration
SCN	CN25.65.196/72	Installation of provision for emergency equipment
SCN	CN25.33.619/01	Installation of wet galley at loc. IVB - 3 FS and 2 HS trolleys - Space-Flex galleys (SFE)
SCN	GN25.43.470/03	Space-Flex lavatory module Fs/Gs in comb. with galley loc. IVB - aft of aft LH PAX/crew/service door
SCN	CN25.35.131/20	Installation of Minimum non-electrical galley catering equipment (BFE)
SCN	CN25.33.639/08	Installation of specific options on galley at loc. IVB
SCN	GN25.22.212/01	Single wall-mounted C/A seat (16G) at loc. 62 - on lavatory door at aft PAX/Crew/Service door area
SCN	CN25.43.471/08	Installation of options on Space-flex lavatories Fs and Gs
SCN	25D3000100E	Galley and galley catering definition
SCN	CN25.22.002/22	Installation of 16G cabin attendant seat 21XX SERIES as per customized cabin layout
SCN	CN25.21.105/42	Non-Installation of Passenger Seats
SCN	CN25.26.133/04	Provisions for curtains
SCN	CN25.26.201/04	Installation of 16G full-height partition for double C/A seat FWD of aft RH PAX/Crew/Service door
SCN	CN25.26.140/54	Installation of cranked windscreen (SFE) LH
SCN	25D2000200E	CABIN LAYOUT DEFINITION Includes: - Cabin Layout ref.320-25.42492 Rev B2 - 186pax (186 Y/C) (*) Including: - Door 1: 1 SFE Lav - 1 G1 WET SFE Galley Cluster 1 (4T) - 2 SFE Partitions - 2 SFE CAS - Door 2: 2 SFE Space Flex V2 Lavatories - 1 SFE SG4I WET Space Flex V2 Galley (G4B w/ 8HS/T) - 2 SFE Partitions - 3 SFE CAS

		(* Seats not installed at time of delivery
SCN	CN25.20.001/01	Additional sealing for gaps closure in Galleys, Lavatories and entrance areas
SCN	25D0000100E	CABIN EMERGENCY EQUIPMENT Emergency Equipment drawing ref. 320-80.19045 rev B4
SCN	CN25.23.500/01	Interior colour scheme definition ICS ref. ICS 15/071 Issue 4
SCN	CN25.35.132/06	Non installation of non-electrical galley catering/loose equipment (BFE)
SCN	CN25.28.103/02	Installation of double-sided adhesive tape for carpet
SCN	CN25.28.200/75	NTF selection (SFE standard I) - SCHNELLER AerFusion eco - 95R
SCN	CN25.62.102/17	Installation of slide rafts at FWD and AFT PAX/Crew/Service doors (SFE) - AIR CRUISERS (A320)
SCN	CN25.62.105/07	Survival kits (4) selection (SFE) - AIR CRUISERS, PN 60128-301
SCN	CN25.65.002/12	Cockpit flashlights alternate equipment (SFE) - DME CORPORATION P2-07-0015-002
MSCN	CN25.62.090/07	Install additional wrapper for FWD and aft door slides
MSCN	CN25.65.001/32	Install crash axe P/N EIS76014-10000
ATA 26 FIRE PROTECTION - GENERAL		
MSCN	CN26.10.000/07	Install FDU Meggitt P/N 909012-02-01 (engine & APU)
MSCN	CN26.24.100/05	Standardize portable fire extinguisher TOTAL 74-20 in cockpit
ATA 27 FLIGHT CONTROLS - GENERAL		
MSCN	CN27.40.000/09	Introduce Trimmable Horizontal Stabilizer (THS) actuator P/N 47145-268
ATA 28 FUEL - GENERAL		
MSCN	CN28.42.100/17	A319 Neo / A320 Neo - Introduce common fuel gauging
ATA 29 HYDRAULIC POWER - GENERAL		
MSCN	CN29.10.110/0	Introduce improved EDP Eaton P/N 3031863-002
ATA 31 INDICATING/RECORDING SYSTEMS - GENERAL		
SCN	CN31.00.107/14	Imperial units for indicators and labels
SCN	CN31.36.107/03	Full provision for Wireless Ground Link DAR (WGL-DAR) (ARINC 591/600)
SCN	CN31.33.200/23	SSFDR alternate equipment (1024 w/s capable) - HONEYWELL (90 days ULB)
MSCN	CN31.36.100/05	Introduce Flight Data Interface & Management Unit (FDIMU) P/N 2234320-02-02
MSCN	CN31.53.100/14	Introduce FWC H2F8 P/N 350E053021414
MSCN	CN31.53.100/16	Introduce FWC H2F9C
MSCN	CN31.60.000/11	Introduce EIS2-S13.1 software
ATA 32 LANDING GEAR – GENERAL		
SCN	CN32.40.113/32	Wheels and brakes alternate equipment (DURACARB) – GOODRICH
SCN	CN32.48.200/12	Installation of universal brake cooling fans on BF-GOODRICH wheels and brakes
SCN	CN32.41.111/25	MLG tires selection - BRIDGESTONE (46X17-R20 radial tires)
SCN	CN32.41.120/12	NLG tires selection - BRIDGESTONE (30X8.8-R15 radial tires)
MSCN	CN32.11.001/10	Optimize corrosion protection on the MLG main fitting
MSCN	CN32.21.100/10	Introduce "EV2" NLG
MSCN	CN32.42.105/10	Introduce BSCU L4.10 P/N E21327007
ATA 33 LIGHTS - GENERAL		
SCN	CN33.50.118/01	Installation of floor-mounted EEPMS LUFTHANSA TECHNIK -1000 / Exit identifier – AIRSIGNA
SCN	CN33.50.122/16	Installation of Titanium Grey floor-mounted EEPMS LUFTHANSA TECHNIK -1000 - whole cabin
MSCN	CN33.10.106/03	Introduce LED integral lighting system units
MSCN	CN33.12.109/06	Introduce LED technology in the cockpit
MSCN	CN33.40.103/06	Introduce LED technology external lights
MSCN	CN33.40.103/08	Introduce LED technology wing tip lights – Sharklets
MSCN	CN33.48.101/02	Introduce Sharklet strobe lights with shutter concept
ATA 34 NAVIGATION - GENERAL		
SCN	CN34.00.300/02	RNP AR / SAAAR capability (STEP 3)
SCN	CN34.43.204/01	TCAS change 7.1 - HONEYWELL TPA-100B / ATC XPDR - HONEYWELL (-1402)
SCN	CN34.42.117/01	Radio altitude automatic call-outs
SCN	CN34.53.121/01	Non installation of ADF system
SCN	CN34.58.313/22	MMR alternate equipment providing ILS (FM immunity) and GPS C1 functions - HONEYWELL
SCN	CN34.20.203/02	ISIS optional function - BARO setting
SCN	CN34.41.302/07	Alternate full single WXR (ARINC 708A) with weather ahead - HONEYWELL RDR-4000 V2
SCN	CN34.42.101/19	Radio altimeters alternate equipment - HONEYWELL, PN 066-50007-0432
SCN	CN34.43.290/01	Wiring provision for Aircraft Traffic Situation Awareness (ATSAW)
SCN	CN34.51.101/13	DME interrogators alternate equipment - HONEYWELL, PN 066-50013-1222
SCN	CN34.52.117/02	Compliance with ADS-B OUT regulation for NRA
SCN	CN34.55.102/14	VOR/MARKER receivers alternate equipment - HONEYWELL, PN 69001410-200
ATA 35 OXYGEN - GENERAL		
SCN	CN35.32.500/49	Installation of PBE in cabin (BFE) - ESSEX, PN MR10049NA
SCN	CN35.20.010/01	Installation of four oxygen masks per box
SCN	CN35.20.115/01	Alternate lavatory gaseous oxygen supply (15 min)
MSCN	CN35.10.000/05	Introduce cockpit oxygen segregation for neo a/c
ATA 38 WATER/WASTE – GENERAL		
SCN	CN38.10.102/04	Provide a compliance statement with USPHS handbook on sanitation
SCN	CN38.31.111/01	Installation of an improved toilet assembly
SCN	CN38.12.119/03	Lavatory water faucet flow time adjustment to 5 seconds

ATA 46 INFORMATION SYSTEMS – GENERAL		
SCN	CN46.21.102/16	AIRBUS standard AOC software from HONEYWELL with units in Lbs
ATA 49 AIRBORNE AUXILIARY POWER - GENERAL		
SCN	CN49.00.105/21	APU alternate equipment - HONEYWELL, GTCP131-9A
MSCN	CN49.00.106/10	Introduce A320 Neo entry into service APU ECB standard
ATA 51 STANDARD PRACTICES AND STRUCTURES - GENERAL		
SCN	CN51.22.510/18	PPG Matt clear coat below front cockpit windows
SCN	CN51.22.705/02	Alternate paint system (CF primer, Base Coat/Clear Coat) on fuselage & vert. stabilizer - ANAC
SCN	CN51.22.705/04	Alternate paint system (CF primer, Base Coat/Clear Coat) on nacelles - ANAC
SCN	CN51.22.260/50	Decorative adhesive film (SFE)
ATA 55 STABILIZERS – GENERAL		
SCN	CN55.30.101/01	Installation of erosion protection on vertical stabilizer leading edge - stainless steel
ATA 56 WINDOWS - GENERAL		
SCN	CN56.10.102/23	Alternate lateral windows - SAINT-GOBAIN SULLY
SCN	CN56.10.102/32	Alternate front windows - SAINT-GOBAIN SULLY
ATA 57 WINGS – GENERAL		
SCN	CN57.49.101/01	Wing leading edge access panels - removal of sealant
ATA 71 POWER PLANT - GENERAL		
SCN	CN71.02.100/02	Installation of an interphone jack on CFM nacelles
ATA 72 ENGINE - GENERAL		
SCN	CN72.00.220/01	CFM engines - CFM LEAP-1A26 at a thrust rating of 26 600 Lbf (A320-251N)

BFE LIST

ATA Item	Description Definition remarks	Supplier	Part Number
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The Aircraft has installed partial BFE.
The Full List of the BFE to be established and installed before aircraft delivery.